A constructive conversation is a requirement for business success of any kind. An unconstructive conversation derails productivity and innovation.

Companies that thrive are the ones whose people know how to make every interaction matter.

The challenge is that most of us lack the skills to have constructive conversations. But show people how to be candid and curious, and they'll create a dynamic workplace where discussions produce meaningful results.

Conversational Capacity Online teaches people how to engage in constructive dialogue, even in moments of great pressure. It helps them develop a mindset of conversational capacity, recognize when emotions are clouding their receptivity, and learn the four skills for balancing candor and curiosity.

When your people have conversational capacity, your workplace undergoes a positive transformation that benefits every area of the business.
CONVERSATIONAL CAPACITY ONLINE OVERVIEW
35 MINUTES

Conversational Capacity Online Overview is a 35 minute course that teaches your people how to stay in the sweet spot by balancing candor and curiosity. Topics covered include:

- The mindset of conversational capacity
- The natural tendencies to either minimize or win
- The four skills for balancing candor and curiosity

Practice opportunities follow content, ensuring concepts are learned.

CONVERSATIONAL CAPACITY CLICKS
1–5 MINUTES

Clicks are micro-activities ranging from 1 to 5 minutes that learners can use during moments of need. The playlist includes videos, activities, and worksheets. Addresses hot topics such as:

- Influencing Up
- Tackling Touchy Topics
- Why Arguing Backfires
- Encouraging Your Team to Speak Up
- Leaning into Difference
- Six Ways to Make Your Meetings More Productive

Contact your Blanchard Sales Associate or call 760.233.6725 to get started.