



Patricia Overland

Patricia Overland is a Coaching Solutions Partner and Coach for The Ken Blanchard Companies®. Her coaching style creates an environment where her clients learn and grow through intentional action. Patricia believes every person has a story worth telling; she works with clients from this perspective, acting as an audience and an editor to the best story ever. A student of human behavior, she works with leaders to examine how their behavior impacts others. Patricia is direct, guiding clients to new actions and behaviors tied to their values and beliefs, and helping them honestly assess what's working and what's worth changing. An accomplished facilitator, trainer, and speaker, she's their biggest fan and their best critic.

Coaching clients since 1997, Patricia has worked with leaders in government, pharmaceutical, banking, manufacturing, health care, retail, telecommunications, utilities, and financial services. Her expertise includes leadership development, talent management, and creating and sustaining a coaching culture. She is an expert in multirater feedback; is certified in a number of 360° tools, including Korn Ferry, MHL, and S&EI; and is master certified in Booth 360s.

Previous professional roles include being the internal coach for an executive team of a subsidiary of Phillips Electronics, and head of learning and development. Patricia led a team that provided executive and leadership development for National Training Needs Assessment (NTNA), culminating in regional leadership conferences, including the first region-wide elearning experience.

Patricia holds a BS in Applied Management and is currently in the Master of Science Executive Leadership program at University of San Diego. She holds an Advanced Human Resources certificate from Cornell and is a Professionally Certified Coach from the International Coach Federation.

A voracious reader, Patricia concurrently reads books on leadership development, neuroscience and psychology, and science fiction. She enjoys cooking and gardening and is often found perfecting a sauce, or pulling weeds, when she's not off watching the Earthquakes or the Sharks.

Testimonials

"Patricia's coaching was instrumental in helping me identify and address obstacles to my success. With her help I've achieved my dream role."

—Raj M. Vice President, Sales

"Patricia and I have worked together two different times. Both times she helped me to home in on two key areas: first, to build my team and lead them to success. Secondly to help me design and successfully launch my second career."

—Dave C. Managing Director

"Patricia's direct and honest style caused me to get out of my own way and get on with something I've wanted to do for years."

—Michael S.