



## BENEFITS OF TEAM COACHING



Improve  
collaboration



Achieve superior  
results



Increase  
innovation



Consistently reach  
high performance

## SERVICE OVERVIEW

# Team Coaching

**Collaborate. Trust. Achieve.**

Most work happens in teams, but most teams are dysfunctional: they are hotbeds of conflict, mistrust, and miscommunication. Worst of all, they don't reach their goals.

Your teams need to be powerhouses of productivity and innovation incubators. That's why we offer Team Coaching.

Our expert team coaches teach your leaders how to create environments that inspire productivity and creativity. They'll show them how to turn every team member into a peak performer. And they'll do it by closely partnering with your leaders and using our award-winning Team Leadership program as the guide.

Team coaching is ideal for teams that chronically underperform, for newly formed groups, and for support during major transformations. Working with an expert team coach, leaders learn how to keep team members focused on the overarching goal, manage conflict, and make inclusion and equity the norm. Most of all, they will instill the values and behaviors that are essential for a team to be successful.

When your teams function optimally, the results are impressive. They'll achieve their missions—and that will catapult your company to success.

**Ken**<sup>THE</sup>**Blanchard**<sup>®</sup>  
COMPANIES

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## BRING BLANCHARD TEAM COACHING TO YOUR ORGANIZATION

We'll listen to understand your needs and help you:

1. Define strategic and team goals
2. Match the right coach to your team
3. Transform your teams into engines of productivity

## Blanchard Team Coaching at a Glance

For more than 20 years, we've been helping teams succeed. Our process works because our coaches have unmatched experience, have held executive positions in the corporate world, and are experts on Blanchard programs.

Blanchard Team Coaches are seasoned veterans of the corporate world and know how to help leaders and executives lead high-performing teams. Their extensive experience means they have encountered diverse situations and can be of benefit, no matter the challenge.

Blanchard coaches are the most accomplished practitioners of their craft. All must meet team coaching qualifications and complete a comprehensive five-step interview and onboarding process, during which they demonstrate their skills.

Team Coaching:

- A seasoned team coach with a related degree or certification in Team Coaching
- Complete confidentiality
- Use of additional Blanchard content to accelerate your team's performance

For Sponsors:

- Expert coach matching and engagement overseen by our highly skilled Coaching Service Managers
- Monthly status reports
- Periodic check-ins and program reviews with the sponsor, clients, and coaches

**Contact your Blanchard Sales Associate  
or call 760.233.6725 to get started.**



**Global Headquarters**

125 State Place  
Escondido, CA 92029 USA

**From anywhere:** +1 760.489.5005

**Within the US:** 800.728.6000

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