



## Linda Miller

As a pioneer and leader in organizational coaching, Linda Miller is well-known for her ability to clearly communicate what coaching is and how it can be applied in organizations. Specializing in executive coaching, leadership development, and organizational change, Linda is an advocate for creating healthy change in organizations.

Known for her clear and direct communication style, people have told Linda that she is like a laser beam—precise, focused, and intense. With a willingness to say what needs to be said, Linda blends her insight with a touch of humor that softens the blow. Linda's philosophy of coaching is to listen beneath the words, to tell the truth by offering different perspectives and objective input, and to ask people and organizations to stretch out of their comfort zones into learning new ideas, attitudes, and behaviors.

Since 1995, Linda has focused on coaching and training in the corporate arena. In 2000, Linda joined forces with The Ken Blanchard Companies® Coaching Services team, where she currently serves as Global Liaison for Coaching. In this role, Linda has coached or trained leaders from Europe, Asia, Central and South America. Additionally, she serves as the senior facilitator for the Coaching Essentials for Leaders program, which she coauthored.

Linda is a founding recipient of the Master Certified Coach designation through the International Coach Federation and is a former board member. She has co-authored two books: *Coaching for Christian Leaders: A Practical Guide*, and *Coaching in Organizations: Best Practices from The Ken Blanchard Companies®*. Numerous magazine and newspaper articles have featured her, including *The Los Angeles Times*, *Seattle Post-Intelligencer*, *Seattle Times*, *ASTD's Training and Development Magazine*, *Choices Magazine*, and *Strategy and Leadership*. She has also been a guest on radio and TV segments, and in 2008, Linda was invited to moderate all of the Arizona state legislator political debates.

After earning two master's degrees, Linda worked for 12 years in the behavioral science field, specializing in building productive and collaborative relationships. She is an active member of both the National Speakers Association and the International Coach Federation (ICF). While living in Seattle, Linda co-created the Puget Sound ICF chapter; after moving to Arizona, Linda helped start the Greater Phoenix ICF chapter. In her spare time, Linda and her husband play golf in Arizona where they live.

### Clients

Alltel	Pfizer
APS	Roche
Black & Decker	SAP
Carlson	SAS
Edward Jones	Scotia Bank
Franklin Templeton	University of Southern California
GlaxoSmithKline	University of Washington
IKEA	US Navy
Johnson Controls	Wells Fargo
Nestlé	Zurich
Newell Rubbermaid	
Nissan	

### Testimonials

*"Linda Miller's approach to organizational coaching is engaging, dynamic and focused on improving business outcomes through insightful coaching. Leaders at all levels of an organization will benefit from her coaching expertise and practical approach."*

—Lori Woolf, Senior Vice President, Wells Fargo

*"Nissan North America utilized the Blanchard® coaching program as the core when we developed our Coaching Culture. After two years, we have established a program that serves the three North American Manufacturing facilities with trained and experienced coaches serving all levels of management. Linda Miller's instruction, experience, and expertise were essential in allowing us to accomplish this objective."*

—Bob Mullins, Senior Manager, Nissan North America, Inc.

*"After personally attending Coaching Essentials For Leaders facilitated by Linda Miller, I was impressed not only with the solid content but also by Linda's knowledge and enthusiasm for coaching. Each year we receive 'excellent' ratings at the end of the seminar, but more importantly, we receive wonderful feedback at the end of the academic year, as our MBA 'coaches' state how helpful the seminar was and how valuable the course and the experience of coaching will be when they return to the world of work upon graduation."*

—John R. Bertrand, PhD, Senior Associate Director, University of Southern California

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